

Tim Callison
560 N Main St
Independence, OR 97351
503-838-2225

E-mail: tim@tcallison.com Web: www.tcallison.com

SUMMARY

Financial analyst with strong interpersonal, investigative, mathematical and analytical skills. Broad-based business experience includes finance, marketing, and operations management. Understands business strategy and how to create value. Perceptive, flexible, team-oriented; takes ownership of problems, enjoys research, finding creative solutions to complex problems. Ability to work under pressure and to communicate clearly and honestly with peers, managers, and customers. Commitment to continuous learning, skill development. MBA degree with finance concentration.

PROFESSIONAL EXPERIENCE

6/07 – Present CCSI Inc., Stratham, NH
Financial Analyst- Hewlett Packard, Corvallis

- Designed queries for inventory databases and made changes required by corporate systems.
- Created and updated documentation of financial processing.
- Transitioned warranty expense accounting to new methodology.

7/04 – 7/06 TechLink Systems, San Francisco, CA
Financial Analyst- Hewlett Packard, Corvallis

- Maintained cost information and managed internal pricing for warranty services.
- Analyzed and booked transactions for HP's consumer products service and support operation.
- Automated processing of internal billing for repairs of HP owned equipment.
- Used SAP R/3 and Business Warehouse to analyze data and book GL transactions.
- Analyzed revenue for LaserJet Font Solutions royalty reporting.

5/02 - 5/03 Manpower Professional, Portland, OR
Finance Support Consultant - Hewlett Packard, Corvallis

- Built and applied various tools to convert data from diverse sources into useful information.
- Developed and documented processes to analyze spending and material cost data.
- Used MS Access and Office automation to create and deliver reports for department managers.

7/00 - 4/01 SunGard Banking Systems, Portland, OR
Business Analyst

- Implemented project management methodologies and tools, which resulted in capturing \$500,000 of otherwise lost professional service revenue by identifying and tracking billable time. Helped present a more professional image and manage customer expectations.
- Reviewed and validated project schedules.
- Created and documented business procedures to capture and preserve lessons learned, which increased the efficiency of knowledge sharing.
- Tested software and wrote user documentation for a successful new international banking software product.

12/99 - 2/00 Manpower Technical, Portland, OR
Pricing Analyst

- Calculated pricing for information technology project proposals at Nike for Lockheed Martin Integrated Business Solutions.

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6/92 - 1/99 Macro Manufacturing Company, Portland, OR
Operations Manager

- Planned and implemented refinancing of debt, avoiding financial distress, and reducing cost of capital.
- Developed cash flow forecasts and analyzed capital budgets.
- Performed valuation analysis and assisted in negotiations for an acquisition by a foreign investor.
- Analyzed costs and set pricing.
- Managed accounts payable and accounts receivable.
- Identified and focused on competitive niche, which increased sales 190% in two years.
- Completed proposals and competitive bids in a timely fashion.
- Created business processes and information resources to measure costs and help set pricing.
- Planned, built, and administered computer networks.

9/91 - 12/91 Cornell Pump Company, Milwaukee, OR
Credit Analyst

- Applied multiple discriminant analysis and multiple regression to develop a computer model that evaluates risks and sets credit limits for commercial accounts.

11/85 - 3/90 Sulzer Bingham Pumps, Portland, OR
Manufacturing Engineer

- Created manufacturing plans and time estimates.
- Planned repair and/or replacement of discrepant parts.

INFORMATION TECHNOLOGY SKILLS

- Performed software training, support, and maintenance on personal computers and network servers.
- Microsoft Project and Project Central,
- Windows NT Server, Windows 2000, Windows XP
- Microsoft Office (Excel, Word, Access, Outlook, PowerPoint)
- Peachtree Accounting
- SAP Business Warehouse
- Statistical Process Control (SPC)
- Data Communications, World Wide Web Publishing

EDUCATION

1991 Portland State University, Portland, OR
Master of Business Administration
Emphasis on Finance and Operations Management.

1984 University of Oregon, Eugene, OR
Bachelor of Science in Management

AWARDS

- PSU Graduate Business Scholar
- PSU Financial Management Association Honor Roll
- Beta Gamma Sigma, national business honor society (Lifetime Member).